

Ohio's Grid Has a Problem.



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Built for 1960 and straining under 2026 demand.

60+

years — average age
of Ohio's grid

DESIGNED FOR

Coal & nuclear baseload

Predictable factory loads

One summer peak per year

NOT DESIGNED FOR

Data centers — 100 to 500 MW

EV corridors · AI workloads

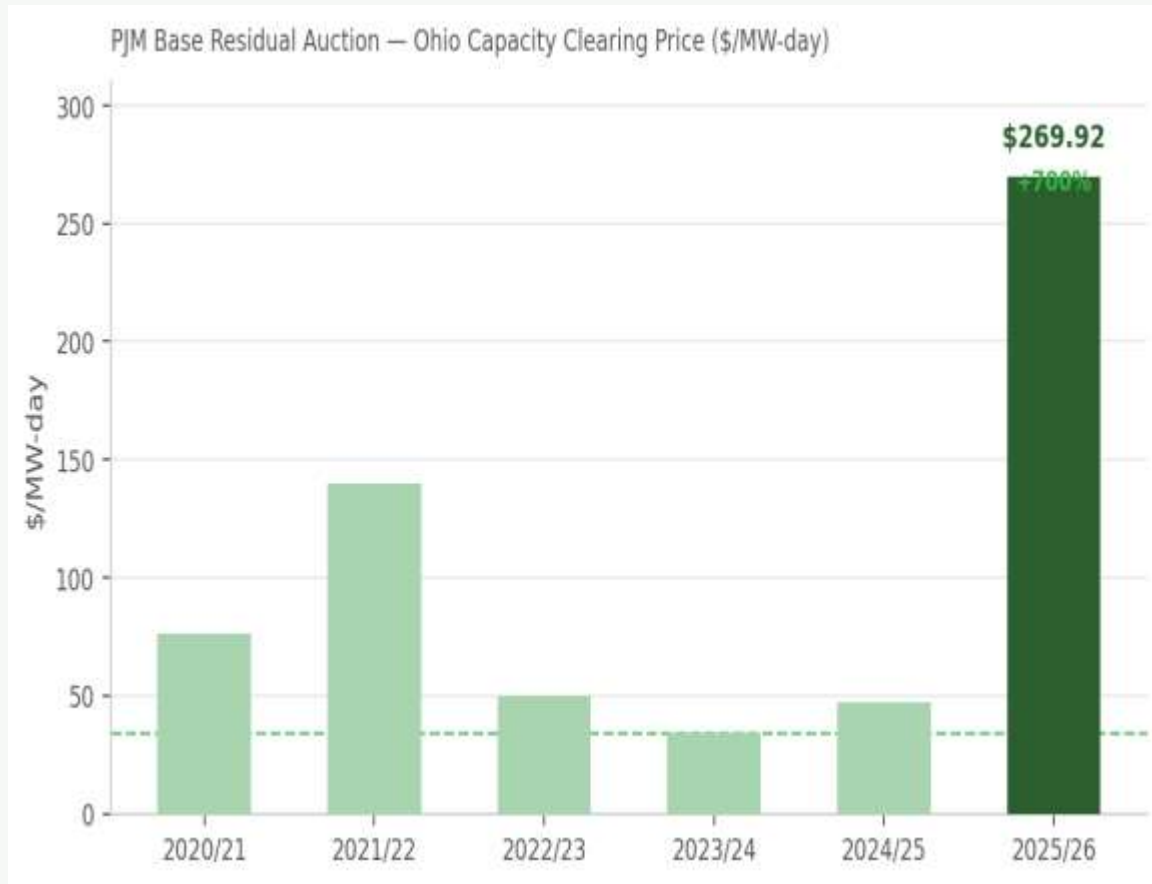
PJM CAPACITY AUCTION

Ohio capacity
Prices hit a 7×
record.

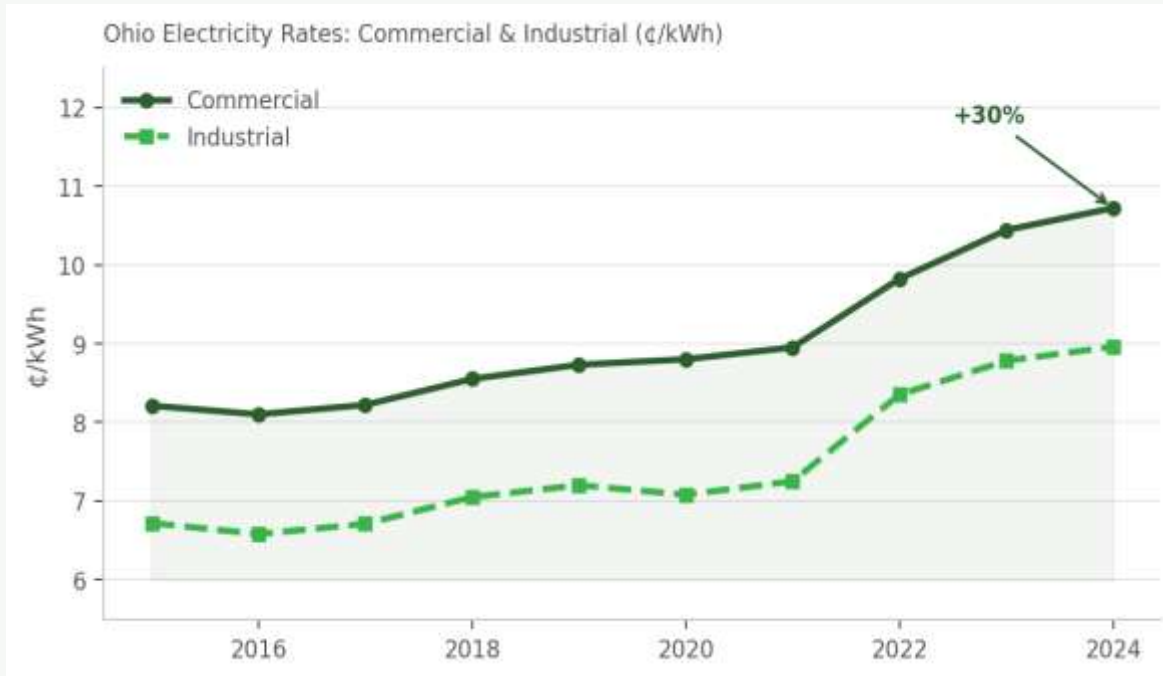
\$270

/MW-day

*2025/26 Ohio auction — up from
\$34 in 2020/21*



C&I ratepayers are absorbing the cost.



33%

rise in Ohio industrial
rates since 2015

30–50%

of C&I bills are
demand charges

FOR OHIO C&I ORGANIZATIONS

Direct impact on Operations and Maintenance.

MANUFACTURERS

Rising costs compress margins in global markets.

OFFICE BUILDINGS

Utility costs pass through directly to tenants.

HOSPITALS & HEALTHCARE

Bills grow regardless of patient volumes.

NONPROFITS & PUBLIC

Least able to absorb — most exposed statewide.

THE OPPORTUNITY

Energy efficiency saves you money.

WHAT TES DOES

Demand charge reduction

Shift peak load. Cut your fastest-growing cost.

Grid reliability buffer

Insulate against capacity shortfalls and price spikes.

Sustainability goals

Reduce on-peak grid draw and carbon intensity.

COLUMBUS REGION GREEN FUND

Low-cost capital

Mission-driven financing for Ohio C&I buildings.

Feasibility to close

Technical support from first look through funding.

Ohio expertise

Deep knowledge of utility rates and policy landscape.

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Thank You